



Jeremy Payne

Jeremy has a strong commercial background with over fifteen years experience in major corporations. He has held a number of senior executive positions in strategy, quality and internal management science consultancy. He held a senior group strategy and planning role in BT where he was pivotal in the introduction of the Balanced Scorecard and the European Excellence Model at corporate level. On leaving BT he worked as a Client Partner for a medium sized City of London based Management Consultancy, leading assignments for clients in the telecommunications and financial services sectors.

Jeremy joined Obsidian in 2000. He specialises in organisational and individual Performance Management and the crucial linkages between the two, and has a track record of successful interventions at Board and senior management levels.

Jeremy gained his BA from the University of Cambridge with First Class Honours in 1978 and his MA and PhD from that University in 1982. He successfully completed the International General Management Programme at IMD in Lausanne in 1993 and became an Accredited European Quality Award Assessor in 1995.